Chamber Supports Federal Way Tech Effort
Introducing Cascadia Velocity CEO, Graham Evans
pg 7

Welcome Board of Directors
We are proud to welcome our 2013-2014 Board pg 3

Good News from our Business Community
Check out the great news on pg 11

Advocating for a Better Federal Way
A full year of work for the Board of Directors pg 13

National Accreditation Awarded to CIS
What employers want is someone who can do it all pg 16

July 3 Membership Luncheon.
Port of Tacoma is securing jobs and activity that gives the State of Washington a competitive advantage. Pg 2
It is widely recognized that regional Port activity is vital to Washington State’s ability to retain a leading position in our global economy. The Port of Tacoma and Port of Seattle have been working toward a common vision: to insure Puget Sound port activity maintains the ability to sustain and build our regional economy. Most recently, our State Legislator’s proposed a comprehensive funding package that would invest in the future of the Port of Tacoma and build its capacity to move freight into and out of our state. We will welcome Sean Eagan, Government Affairs Director for the Port of Tacoma. Sean’s message and information drives home the message: it is critical that we invest in our Ports’ infrastructure and secure the jobs and activity that gives the State of Washington a competitive advantage.
The beginning of a new year always sees a change in board leadership. It is my particular honor to thank our out-going Board Chair Shawn Slattery as we welcome the change for 2013-2014.

I clearly recall my first meeting with Shawn. He drove to West Seattle to meet with me and gain a better sense of what work might be before us. Shawn brought his leadership, his dedication, and sense of humor to the table (a must!) and I am indebted to him for his service.

We now welcome new board members and a new Chair. It is an appropriate time to reach out to each member and encourage you to step into leadership.

The City of Federal Way has a great future ahead. The Performing Arts and Conference Center is taking the steps toward realization, planning to welcome linked light rail in the future is underway, and the Chamber is working hard to support a new sector of technology here in Federal Way.

It’s an exciting time and I hope many of you will consider the opportunity to engage in the future of Federal Way and the Federal Way Chamber of Commerce!

“We are powerful beyond measure, we are meant to shine ….” excerpt from Nelson Mandela inaugural address.

Cheers,

Patti

Welcome 2013-2014
Board Chairman
Dan Shea
Weyerhaeuser Company

Welcome 2013-2014 FWCC Board of Directors
Chair Dan Shea, Weyerhaeuser
Incoming Vice Chair Lori Santamaria, Laurus Financial Group
Treasurer Jim Strehlow, Woodstone Credit Union
Secretary Lisa Skari, Highline Community College
Past Chair Shawn Slattery, Clearly Windows

Rudi Alcott Federal Way Mirror
Dan Altmayer Edward Jones
Erin Colwell Orion Industries
Kabal Gill East India Grill
Don Heinkel Farmers Insurance
Tim Hickel Payne & Hickel
Rob Neu Federal Way School District
Gordie Olson South King County Fire & Rescue
Bob Roegner Roegner Consulting
Cindy Slettvold First American Title
Kim Zier Omni Properties/Caffe D’arte

As the leading voice for business in Federal Way and South Sound, our Board of Directors volunteer to provide committee leadership, industry representation and community outreach. They volunteer out of commitment to our mission: to create a strong local economy, to promote our community, and advocate for the interests of business. We owe them a vote of gratitude for their service!

Current and future board members attend Leadership Training session April 24, 2013 hosted by WACE and Tacoma-Pierce County Chamber of Commerce.

Event Calendar

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<tr>
<th>JULY 3</th>
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<td><strong>WEDNESDAY</strong></td>
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<td>Membership Luncheon</td>
<td>Grand Opening Art of the Smiles</td>
<td>Business After Hours</td>
<td>Grant Re-Opening Sylvan Learning Center</td>
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<td>Twin Lakes Golf &amp; Country Club</td>
<td>5:00—7:00 PM Ribbon Cutting at 6:00 PM</td>
<td>5:30—7:00 PM Free</td>
<td>12:30—2:30 PM Ribbon Cutting at 1:00 PM</td>
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<td>JULY 26</td>
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<td><strong>FRIDAY</strong></td>
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<td>Networking Breakfast</td>
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<tr>
<td>7:30—9:00 AM</td>
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<td>Suites</td>
<td>Woodstone Credit Union</td>
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<td>$17 w/RSVP</td>
<td>11:30 AM—1:00 PM</td>
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<td>$20 at the door</td>
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Welcome
New Members and Profiles

Allstate Insurance Company
Agency Owner Recruiter/Business Coach
Pamela Mimms
18911 North Creek Parkway
Bothell, WA 98011
(206) 890-0438
Allstate.com/Careers/ealanding-market.aspx

As a Field Sales Leader I help agency owners develop and continue to grow a successful business model in their Allstate Exclusive Agency. As small business owners some own multiple agencies or other businesses. Another unique quality they have as business owners, they can sell their agency on the open market or back to the company when they decide to retire.

We receive our best referrals from the community and other business owners in our 5 state region WA, OR, ID, HI & AK. So will you receive a $10,000 referral reward for each Agency Owner that you refer that starts with us by 12/31/2013.

Art of the Smiles
Dentistry/Implants – General/Family
Vahne Dierking
1706 S 320th St #E
Federal Way, WA 98003
(253) 839-4048
artofthesmiles@gmail.com

Dr. Amanda J. Huang was born in Beijing, China and educated through high school there. She graduated from China’s best Medical University and moved to the United States after graduation from Medical School. Dr. Huang graduated from the University of Pennsylvania, School of Dental Medicine, top of class. She started practicing dentistry in Ohio, prior to moving to Seattle. The Art of the Smiles office will be first time she practices as an independent dentist.

Dr. Huang’s family is very dedicated to hard work and excellence. She is trained in track and field; a devoted ballroom dancer, including various levels of competition. She is a devoted mother of one daughter. Dr. Huang is very straight forward; enjoys working with energized people that are upbeat with a positive attitude toward life.

Her motto is, “Quality dentistry at an affordable price!”

Health Professionals Institute
Education/Staffing/Home Care/Senior Care
Madhuri Chandra
33305 1st Way South Bldg B, Suite 207
Federal Way, WA 98003
(253) 252-3956
HealthProfessionalsInstitute.com
www.mychsonline.com

Since 2003, Health Professionals Institute has operated as a fully accredited, private vocational school. Our mission is to develop and empower the next generation of healthcare professionals with the highest quality training and educational experience possible. After graduation from the institute, we assist in placing individuals through our Dependable Staffing Agency where we are a national leader in providing quality, compassionate and professional services in the healthcare industry. Our focus is to provide fully trained and qualified health professionals to meet high quality staffing needs at hospitals, clinics, long term care facilities, adult family homes, and adult day care centers along with providing home health and hospice services during the transition from independence to increased reliance upon others.

The Federal Way Chamber of Commerce is delighted to introduce our new members. Please welcome them by visiting their website, patronizing their business, sending them an email or stopping by to introduce yourself. The personal touch will help our chamber continue to grow and thrive.
New Members and Profiles

Korean Women’s Association (KWA)
Senior Services
Veronica Larson
Nelvina Heck
31635 23rd Avenue So
Federal Way, WA 98003
(253) 946-1995
KWAcares.org

KWA is an internationally recognized non-profit social services agency that offers a broad range of social and human services to people in need throughout Western Washington. Known for its innovative ability to provide needed and specialized services to people of all cultures, KWA’s expertise is in meeting the needs of the underserved and poor populations. KWA’s HomeCare program has an excellent reputation and we pride ourselves in hiring quality caregivers to provide high quality care. KWA offers many services: from senior meal sites, to breast cancer navigation, naturalization of citizens, and domestic violence assistance. KWA looks forward to serving you!

Olympic Moving & Storage
Moving & Storage
Dave Gray
1017 S 344th St
Federal Way, WA 98003
(253) 838-3714
OlympicMovers.net

PACKING-MOVING-STORAGE, We do it all! Our office/warehouse is located in Federal Way, Olympic Moving & Storage is a premier Seattle residential moving company delivering outstanding service and support to families and individuals throughout Washington State. At Olympic Moving & Storage, we provide commercial and industrial moving services for any-sized office or business. Whether you’re moving locally, across the country or around the world, Olympic Moving & Storage offers short- and long-term heated storage solutions that will fit your needs and your budget

Little Russia Bistro & Café
Bistro/Café/Restaurant/ Wifi
Barbara Lilly
Tatyana Koshevaya
34428 Pacific Hwy So #A
Federal Way, WA 98003
(253) 566-5896
Little-Russia.com

Little Russia Bistro & Café serves authentic gourmet Russian & Eastern European Cuisine. These include unique Piroshkys, scrumptious Blinchiki Russian Crepes, flavorful Buterbrody (Sandwiches), tasty salads & a variety of decadent desserts & pastries. We also feature our own line of Little Russia Gourmet Teas and accessories available only at our café. We have teas tasting twice a month. Our goal is to integrate unique Eastern European & Russian foods & products into the American market place while still maintaining an authentic & traditional quality. We would like to bring a more robust mix of multicultural diversity to our local community. We do catering for weddings, reversal dinners & have special menus for hosting business meetings, receptions, birthday parties, anniversaries or just family get togethers. We have a gallery within our Bistro featuring local & Russian artists. We also sell jewelry, Polish pottery, Handbags, books & Much More. The Bistro hosts Business Networking on the last Wednesday of each month. We feature Jazz & Karaoke every Friday & Saturday.

Franciscan Pharmacy
1st Avenue
Pharmacy/Prescription
Wanda Crow
30809 First Avenue S
Federal Way, WA 98003
(253) 529-8888
FHShealth.org

Franciscan Pharmacy Federal Way 1st Avenue is now open! We’re a new full-service pharmacy backed by the resources of Franciscan Health System, the largest health care system in the South Sound. We offer prescription medications, home/durable medical equipment and compression stockings. We encourage a healthy lifestyle and provide information on smoking cessation, diabetes, nutrition, weight loss and more.

Representative Linda Kochmar
30th District Representative
930 So 336th St, Ste A
Federal Way, WA 98003
(253) 640-0469
LindaKochmar.com

In January of 2013, I was sworn in for my first term as state representative for the 30th Legislative District. For those of you who may not know, my advancement to state government follows an extensive history with Federal Way. I have served as Federal Way mayor, deputy mayor and city council member for more than a decade.

I take my role as a legislator for the people of the 30th District, which includes Federal Way, Pacific, Milton and Algona, very seriously. I encourage residents to contact me with their thoughts, questions and comments. My door is always open.

I am in Olympia to be a voice for our residents and I appreciate hearing from the people back home. I look forward to continuing to serve the people of my district and supporting the Federal Way Chamber and city council.

Please Welcome New Members by introducing yourself at events, stopping by your establishment, or telling friends about your business!
Happy Anniversary!

Strong Chambers make Stronger Businesses!

25+ Years
Morgan Stanley Smith Barney
(253) 874-3100

15-19 Years
Bonney-Watson Funeral Home
(253) 839-7317
BonneyWatson.com

10-14 Years
Arthur Murray Dance School
(253) 941-1841
YouCouldBeDancing.com

Scarff Ford
(253) 833-1500
ScarffFord.com

5-9 Years
Cedar Grove Organics Recycling, LLC
(206) 832-3097
GoGreenScene.com

Clearly Windows
(253) 952-6444
ClearlyWindows.com

Federal Way Farmers Market
(253) 261-8157
FederalWayFarmersMarket.com

Banner Bank
(253) 661-3404
BannerBank.com

Marlene’s Market & Deli
(253) 839-0933
MarlenesMarket.net

Jimmy Mac’s Roadhouse
(425) 890-7367
JimmyMacsRoadhouse.com

1-4 Years
FloHawks Northwest Cascade
(253) 405-7586
NWCascade.com

Global Security
(253) 735-0564
globalts.net

Scarff Ford
(253) 833-1500
ScarffFord.com

Thank you to the businesses who continue to invest with the FW Chamber of Commerce.

Spotlight on Renewing Members

Building your Business is Easy
Especially When You Take Advantage of Chamber Opportunities

The 2013 Comcast Golf Classic in July and the Diamond Ball and Auction in November are both incredible opportunities to support the Chamber and get Your Brand into the hands of decision makers.

Sponsorship opportunities are still available for the golf tournament. Please see the enclosed flyer.

We are now actively procuring auction items and seeking sponsors for the November 2013 Diamond Ball and Auction. Contact J.R.Lester@BankWithSterling.com
Cascadia Velocity CEO, Graham Evans Offers Insight on Technology Opportunities

We’d like to welcome Graham Evans to Cascadia Velocity and introduce him to our members!

Most of our members are aware that the Federal Way Chamber of Commerce (FWCC) created a “business incubator” a few years ago. It was a solid environment to support our professional service sector. The FWCC partnered with the City of Federal Way to support its efforts along with other key investors. In Spring of 2012, we established a new focus – to develop a thriving technology sector in South King County / South Sound – and this has likewise been embraced with a great deal of enthusiasm with sustained support and interest from the City, council members, and Economic Development Council of Seattle and King County.

Our questions to Graham:

*What are the challenges and opportunities for creating a “technology hub” here in Federal Way?*

Let’s first consider the challenges and opportunities as driven by Federal Way – and second more generic challenges and opportunities.

Federal Way has many appealing features for early stage companies – particularly compared to more northerly parts of the Puget Sound region. Office rents and housing are relatively lower cost – and there is a good supply of office space. Commuting to and around Federal Way is easier than to and around Seattle/Bellevue. We have a good supply of well-qualified people with local graduates from UW Tacoma and local community colleges such as Highline and Green River. Further, we have energetic leaders from local businesses and organizations who are keen to support business founders.

On the other hand, we do not have a strong entrepreneurial culture around Federal Way – and we lack the nexus of a great research university that has often been the hub of other entrepreneurial communities. In addition, we have a relative dearth of unique meeting places where business founders can meet to swap ideas and experiences on a regular basis – a much heralded part of the entrepreneurial culture. These three things – entrepreneurial culture plus research university plus great meeting places – mean that novice business founders can easily find help – they know where to go. We have to work hard to communicate that help does exist here in Federal Way.

Generically, there are two major challenges to people founding businesses. One - people can be hesitant whether their idea is perhaps too simple (why hasn’t someone done this already?). But – simple ideas can be the basis of a good business. We have a nurse in Federal Way who is aiming to bring to market a relatively simple fix that will make the working lives of many nurses much easier. And conversely – novice founders can be too optimistic about the availability of funding and how readily customers will find them – ‘build it and they will come’ is simply not true. Our incubator aims to guide business founders away from common misperceptions and help them focus their valuable time on what will work.

*What can we do to help support this new effort and help create a new job sector here in Federal Way?*

Whenever you hear an idea for a possible new local business from your circle of relatives, friends, business colleagues – encourage them to contact us via info@cascadiavelocity.com or via the Chamber office. Our initial discussions are free of charge. From these discussions, we can either come to an agreement on how we can continue to support the new business in a mutually acceptable way – or we can refer them to other resources like the Small Business Development Center based at Highline Community College. If you belong to an organization that would like to hear more about supporting new business in the City – I’ll be delighted to come speak.

*Those experienced in supporting young start-ups know that it takes time and patience. These new endeavors can take months if not years to fully develop. Along with the support of the Federal Way Chamber of Commerce and The City of Federal Way, Cascadia Velocity is off to a good start and we look forward to our work ahead.*
Digital Devices Deprive Brain of Needed Downtime

Excerpt from The New York Times by Matt Richtel

Cellphones, which in the last few years have become full-fledged computers with high-speed Internet, let people relieve the tedium of exercising, a grocery store line, stoplights or lulls in the conversation.

The technology makes the tiniest windows of time entertaining, and potentially productive. But scientists show an unanticipated side effect: when people keep their brains busy with digital input, they are forfeiting downtime allowing them to better learn, remember information, and come up with new ideas.

At the University of Michigan, a study found that people learned significantly better after a walk in nature than after a walk in a dense urban environment, suggesting that processing a barrage of information leaves people fatigued. Even though people feel entertained, even relaxed, when they multitask while exercising, or pass a moment at the bus stop by catching a quick video clip, they might be taxing their brains, scientists say.

Dictionary Finally Acknowledges Humans can Tweet, Too

~Jethro Mullen, CNN

The Oxford English Dictionary has finally gotten around to acknowledging that tweeting isn’t just for the birds.

In its latest update, the dictionary that describes itself as “the accepted authority on the evolution of the English language over the last millennium” has revamped the entry for “tweet” to include its social networking usage.

Although the move may seem behind the curve given the widespread use of “tweet” to refer to activity on Twitter, the dictionary’s chief editor says he’s actually broken one of its rules by including it so soon.

“A new word needs to be current for ten years before consideration for inclusion,” John Simson wrote on the dictionary’s website. “But it seems to be catching on.”

The Bitcoin Buzz and How Young Entrepreneurs are Cashing In

Excerpt from Entrepreneur by Andrea Huspeni

You can’t open a website or newspaper these days without reading about Bitcoin. So what’s all the fuss about? The currency -- which back in August of 2012, was valued at $10 and recently held steady around the $115 mark -- is attractive to individuals, as it provides untraceable transactions.

Businesses also like the flexibility of the coinage. Already, about 300 merchants have signed on to Coinbase to accept Bitcoin in lieu of actual money. Even David Marcus, the president of Ebay’s PayPal division, recently said “we’re kind of thinking about” integrating Bitcoin with the company’s money transfer platform.

And the actions of some governments have only added fuel to the Bitcoin fire. After European officials imposed a tax on bank deposits in Cyprus, Russia called for ownership limits in offshore accounts and countries like Japan continue to purposefully devalue its currency, Bitcoin’s value shot up to $265 this past April.

Still, Bitcoin does have its risks. The currency is extremely volatile. A day after it peaked at $265 it plunged to $100. Businesses have suffered numerous hacks and since the market isn’t supported by any of the world’s government, once your money is gone, it’s gone. It also doesn’t help that the media is continually speculating on the Bitcoin bubble -- did it burst, will it burst, is there even a bubble?

Making duplicate copies and computer printouts of things no one wanted even one of in the first place is giving America a new sense of purpose. ~Andy Rooney
Dawn Jump (DJ) was involved in her community and in the Chamber. She enjoyed her career in real estate at Prudential Northwest. She was Co-Chair of the Ambassadors, and was Ambassador of the Year, and Ambassador of the Month many times. She contributed her time by volunteering for many charitable organizations, helping with fundraisers and events, especially for the American Cancer Society. She participated in Relay for Life and was the key-note speaker last year. She was famous around the Relay for her Pink Flamingos.

Dawn passed away June 8 at 3:15 a.m. You may access her blog and her facebook page at CancerDiva.com. A Celebration of Life takes place on June 29.

The Dawn Jump 1st Annual Live & Give with Passion Blood Drive
Saturday, August 3, 2013, 7:30 am—1:00 pm
Cascade Regional Blood Services, Federal Way Donor Center
909 S 336th St, Suite B102, Federal Way, 98003,
To make an appointment, contact Jessica at: jesicarogers85@yahoo.com, 206-9406577

Save the Date

August 7 Membership Luncheon
Chamber Annual Meeting

MACKAY SPOSITO BUSINESS AFTER HOURS
June 19, 2013
Celebrating the Opening of Federal Way Businesses

1ST AVENUE FRANCISCAN PHARMACY IN FEDERAL WAY GRAND OPENING AND RIBBON CUTTING

June 4, 2013

LITTLE RUSSIA BISTRO AND CAFE GRAND OPENING AND RIBBON CUTTING

June 11, 2013 Photos by Ed Streit Productions

Save the Date

July 9
Art of the Smiles
Grand Opening

July 18
Sylvan Learning Center
Grand Re-Opening

Choose a bank that can keep up with your vision.

J.R. Lester
Personal Banker
NMLS# 446091
253-529-3311

Ben Comilang
Mortgage Loan Officer
NMLS # 487432
253-944-2010

Dan Bogart
VP Commercial Banking Team Leader
253-946-5870

BankWithSterling.com
Historical Society of Federal Way receives Prestigious Award

The Historical Society of Federal Way received an award from AKCHO (Association of King County Historical Organizations) recognizing their efforts of the restoration of the Denny Cabin. This is a prestigious award and recognizes their efforts in promoting Federal Way and its rich history.

l to r: Jerry Knutzen, HSFW Treasurer; Dow Constantine, King County Executive; Lou Olmstead, HSFW President; Bert Ross, HSFW Vice-President; Lynda Jenkins, HSFW Board Member; Vernon Jenkins, HSFW Member, Don Miller, HSFW Board Member.

Umpqua Bank Buying Federal Way Leasing Company

In a diversification move, Umpqua Bank has agreed to buy Financial Pacific Holding Corp.. Bank executives said the deal would diversify Umpqua Bank's business, improve profits and support the bank's other recent strategic moves. Umpqua Bank currently has 34 branch offices in Washington.

Weyerhaeuser Finds a Big Deal in Its Back Yard

Excerpt from the Seattle Times by Jon Talton

Weyerhaeuser, headquartered in Federal Way, announced that it would buy Longview Timber for $2.65 billion.

This a blockbuster deal that adds to Weyerhaeuser's timberlands at a time when timber demand is rebounding.

The acquisition will expand Weyerhaeuser's timber holdings in the Pacific Northwest by 33 percent to approximately 2.6 million acres. After completing the deal in July, the company will own or control 7 million acres.

The new timber is west of the Cascades, the most valuable timberland in the U.S.
Lush forests and stunning waterfalls… rumbling volcanoes and endless coastlines… Costa Rica is a paradise teeming with exotic plants and incredible animals. Explore part of the 20,000 acre nature preserve of Cano Negro on a river boat adventure. Spend two nights in Monteverde’s fascinating cloud forest. Relax in the mineral-rich waters of a hot springs with views of Arenal Volcano. Luxuriate at a beach and golf resort for two nights in Tamarindo Beach, known for its breathtaking beauty and fine sandy beaches. Learn about Costa Rica's unique vegetation on a guided nature walk through the cloud forest. Spot indigenous wildlife on a Cano Negro river boat cruise. Enjoy the tropical landscapes and breathtaking scenery surrounding Arenal Volcano.

Deposit Due September 12
Final Payment Due December 12
Register Today!
Email KarlaZ@FederalWayChamber.com

2013 Comcast Golf Classic
Hosted by the Federal Way Chamber of Commerce
Friday, July 12, 2013, 12:00 PM Shotgun
Twin Lakes Golf & Country Club

To View Photos, Print a Sponsor and Registration Form, select:
7/12/13 on the Chamber Website Event Calendar
for the Golf Tournament Webpage.

Day Off Work, Bag Piper, Chowder, Bloody Mary’s, Goody Bags,
2 Rainier Tickets Per Player, Lunch/Dinner, Cigars...
For more info, email DeborahD@FederalWayChamber.com
Chamber Leadership Welcomes Congressman Adam Smith


Congressman Smith is a well-recognized advocate for small business and we appreciated his time and comprehensive briefing on specific legislative concerns. We look forward to welcoming Congressman Smith back to Federal Way in the future.

Advocating for the Interests of Businesses

The mission of the Chamber is to enhance demand for business in our community. In pursuit of this mission, the Chamber is committed to advocating for the interests of business and our community.

To meet this mission, a significant amount of information is taken into consideration each year by the Board of Directors and the Chamber’s committees. Issues that impact our taxes, our education system, transportation infrastructure, and city planning are all part of the process of insuring Federal Way continues to have a bright future.

Below is a short summary of the areas of engagement over the past 12 months:

- **South King County Fire & Rescue M&O Levy Measure.** Formal endorsement of Levy. (July 2012)
- **Federal Way Public School District.** Formal endorsement of Levy. (July 2012)
- **Policy Briefing / Tolling.** Gov’t Affairs was briefed by Jennifer Ziegler, Governor’s Transportation Policy Advisor regarding WSDOT tolling initiatives. (August 2012)
- **Siting of proposed King County Waste Transfer Station.** FWCC served on the Siting Advisory Panel convened in August 2012. FWCC offered formal comment to King County citing endorsements for preferred alternatives. (October 2012)
- **Port of Seattle / SeaTac Airport.** Briefing on Noise Programs / Greener Skies environmental project / landing approach initiative. (November 2012)
- **Sound Transit.** Board update and progress on alignment alternatives. (January 2013, June 2013)
- **Legislative Briefing.** Annual briefing to Gov’t Affairs Committee by legislators. (January 2013)
- **State Budget Priorities / Transportation Funding Package.** Formally endorsed statewide transportation funding investments alongside leading business organizations. (February 2013)
- **SB 5893/Tuition increase for international students.** FWCC formally communicated opposition to legislators. (April 2013)

The FW Chamber welcomes member input in all matters.

Employee Training Becomes More Affordable Under New Law Signed

Governor Jay Inslee recently signed a new law making employee training more affordable for Washington small businesses.

SHB 1247 makes it easier for small businesses to train employees in partnership with community and technical colleges. SHB 1245 removes the dollar-for-dollar match required under state law. Small businesses making less than $500,000 in annual gross business income are now only required to pay the usual salary and benefits during training.

“Small businesses are vital to the success of local communities and our entire state,” said Marty Brown, executive director of the Washington State Board for Community and Technical Colleges. “This law comes at a perfect time for our rebounding economy.”
Valley Cities Counseling has hired Sonia Handforth-Kome as their new Chief Operations Officer (COO). She previously worked as a consultant for local non-profits and CHC's in the state of Alaska after a long career in Medical Management.

"Sonia brings a wealth of health care experience to our agency including behavioral health. She will be extremely helpful as we work with our partners like HealthPoint on primary care integration at our sites and in primary care clinics like HealthPoint's new Midway clinic opening this Fall." says Valley Cities CEO, Ken Taylor.

Federal Way-based World Vision Sending Emergency Supplies to Oklahoma

World Vision deployed an assessment team and relief supplies to respond to the needs of families devastated by the catastrophic tornados that devastated parts of Oklahoma and earlier this month North Texas. World Vision is following their initial response by moving into the recovery and rebuilding phases, with building supplies scheduled for delivery.

In 2012, World Vision's domestic disaster response team provided relief for more than 47,000 people, including more than 30,000 children.

Federal Way Senior Honored for Entrepreneurial Spirit

The National Federation of Independent Business Young Entrepreneur Foundation noted Washington state recipients of its 11th annual NFIB Young Entrepreneur Awards, a scholarship program designed to reward and encourage entrepreneurial talents among high school students. Among the 100 winners, Donovan Preiser of Auburn, winner of an NFIB/Betty and Steve Neighbors Young Entrepreneur Award, and a senior at Federal Way Senior High School in Federal Way.

Molly Young, senior manager of the Young Entrepreneur Foundation: "The entrepreneurial spirit is alive and well in America's young people, and we at the NFIB Young Entrepreneur Foundation could not be more confident in our next generation of business owners."

Since 2003, the NFIB Young Entrepreneur Foundation has awarded 2,620 scholarships to graduating high school seniors totaling more than $3.2 million.

4 Reasons Businesses Should Take Hashtags Seriously

Excerpt from Forbes

Hashtags have become a prominent part of the online and social media atmosphere. Hashtags are used to allow users to tag posts, pictures, or even video with a hash symbol (#) followed by a word or phrase. Doing this allows the program to categorize anything posted with that hashtag; this makes it similar to search for related posts. Here are four different ways businesses can use hashtags to their advantage.

#Promotion
A survey done by Radium one found that 51% of those who responded to the survey said that they would be more willing to share company hashtags if they were awarded discounts or chances at prizes.

#Conversation
Hashtags open up the social media world to better converse about your company. A website or a URL post only brings you to the company’s website while a Hashtag allows people to use it in conversations they have on social media.

#Targeting
New marketing tools allow companies to target certain areas or people based on hashtags.

#Innovations
Because Hashtags are so new they are still capable of great innovations. While hashtags and their use in business have begun to be utilized there are still endless possibilities to what can be done with them. With large companies like American Express announcing plans to allow customers to make purchases using hashtags the possibly are vast.
To learn more about becoming a Chamber Ambassador, contact Cindy Ducich at 253-632-2312.

**Business After Hours**

**Save the Date Business After Hours**

**Brady Nelson State Farm**  
July 17, 5:00—7:00 PM

**Woodstone Credit Union**  
Aug. 21, 5:00—7:00PM

**Why become a Chamber Ambassador?**

Ambassadors gain business exposure by being the first to meet and greet Chamber members and community leaders. The events and meetings keep you in-the-know for current happenings in the Chamber and the Community.

**Congratulations**

**J.R. Lester**  
April 2013  
Ambassador of the Month

**Congratulations**

**Cindy Ducich**  
May 2013  
Ambassador of the Month

**Office Depot National Chamber Program**

**Save $ and Support the Chamber!**

Receive steep discounts, exclusive offers and more! And when your business is registered with Sonia, the Federal Way Chamber gets money from Office Depot as members shop!

Register today by calling:  
Sonia Petrie, Dedicated Account Manager  
425-358-1588, sonia.petrie@officedepot.com

Our BAHs are anything but stuffy with great food and drinks, unusual locations, and friendly, outgoing people from the community and local businesses.

*A BAH is a Free Benefit for Chamber Members.*
Communities In Schools of Federal Way, a non-profit organization that supports children and youth in the Federal Way Public Schools to help those who need extra support to stay in school and graduate, has achieved National Accreditation by demonstrating compliance with all Communities In Schools Total Quality System (TQS) standards.

The TQS standards define expectations for effective non-profit business practices and for implementing the Communities In Schools model of integrated student support services at school sites. The site standards are based on a five-year, longitudinal national evaluation conducted by an independent, outside evaluator that documented the impact of the Communities In Schools model. The evaluation revealed that schools implementing the Communities In Schools model with high fidelity had higher graduation rates, lower dropout rates, and performed better than comparison schools in increasing the percentage of students meeting or exceeding math and reading proficiency in 4th and 8th grades, a crucial predictor of high school graduation.

Communities In Schools of Federal Way partners with several local agencies and service providers to bring in resources and services to the students most at risk of dropping out of school. A sample of the services include providing or brokering mentoring, tutoring, free school supplies, low-cost dental care, anti-bullying programs, after-school enrichment programs, vouchers for clothing, vouchers for gas or bus passes, college and sat prep, just to name a few!

Communities In Schools developed the Total Quality System to establish clear operational guidelines that ensure uniform quality and improved outcomes for all students being served by Communities In Schools affiliates. The TQS system is part of an organization wide commitment to evidence-based practice and the highest standards of accountability.

“We are proud to have achieved our accreditation as it underlies the value of falling in compliance with the high set of standards put in place by Communities In Schools,” said Tracy Oster, Executive Director

Communities In Schools of Federal Way is among the first to receive its national accreditation among the nearly 200 local affiliates that comprise the Communities In Schools network in 25 states and the District of Columbia.

For more information about Communities In Schools or to see how you can get involved contact Executive Director Tracy Oster at 253.528.0847 or tracyo@cisfederalway.org  Visit our website at www.cisfederalway.org
JOIN US!
Advancing Leadership Alumni present:

Federal Way
Evening with the Stars
Spaghetti Dinner and Auction

Saturday, October 5th, 2013
Federal Way Community Center

Enjoy a full course spaghetti dinner served to you by local stars
Cash bar available all evening
Stellar silent and live auction items
Have fun while supporting leadership development for local adults & teens

SPONSORSHIPS & TICKETS:
www.advancingleadership.org

All proceeds to benefit Advancing Leadership, a 501(c)(3) nonprofit organization.
For more information, contact Amye Bronson-Doherty at amyebd@gmail.com
Testimonials

“The Federal Way Chamber of Commerce truly lives up to its mission of creating a strong local economy, promoting our community, and providing its members with networking opportunities and referrals. Being a part of the Chairman Circle has been a smart investment for Sterling Bank and we are proud to play such a role in supporting the Chamber. I am overwhelmed with the amount of support I have personally received from Patti, Karla, and Debbie in both business as well as leadership roles I have taken on within the Chamber. Thank you for all you do for our business community!”

~J.R. Lester
Sterling Bank

“Weyerhaeuser has deep roots in the Federal Way community and is proud to be a Chamber Member. We take pride in supporting the communities where we operate, including Federal Way, home to our Corporate Headquarters. I am especially proud of the Chamber’s role in developing programs like Advancing Leadership, Communities in Schools, Safe Cities and the SSRBI. All aligned with their mission to support a strong local economy, advocate for business interests and build a community we can be proud to live, work and raise our families. Keep up the good work FWCC!”

~Dan Shea, Human Resources Director
Weyerhaeuser Company

“Thank you to the helpful and dedicated Chamber staff for the opportunity to host a business after hours. We appreciated their assistance with coordination and helping us make this a successful community event. It was an excellent way for us to get to know more of our neighbors, other local business owners and potential clients.”

~Hollie Logan
MacKay Sposito

Proud Member Logo

Are you proud to be a Federal Way Chamber of Commerce Member?
We are proud to have each and every one of you as a member!

Please share your member pride by posting the Proud Member Logo on your website. You will find the logo on our website at this location:
FederalWayChamber.com/pages/ProudMember/

Thank you for your support.

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A Business Card ad is only $65.
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Advertise in the Federal Way Chamber of Commerce Business News
253-838-2605

ENEWS

It’s easy to join our Electronic newsletter.
Just send your email address by text message:
Text FWCHAMBER to 22828 to get started.
Your Business. Your Community.

The Chamber is your advocate and we are there for you when you need us. Membership continues to grow and is active and engaged in our community. We appreciate each and every member, and we are grateful for the Board of Directors that leads with vision—encouraging us to meet the challenges businesses face.

MEMBERSHIP LUNCHEON

May 1, 2013  Photos by Ed Streit Productions

BECU BUSINESS AFTER HOURS

May 15, 2013

NETWORKING BREAKFAST

May 23, 2013

MEMBERSHIP LUNCHEON

June 5, 2013
Top Soil
Custom Screening, Design Mixes

Equipment
Compactor Equipment, Water Trucks, Excavators & Loaders (all sizes)

Services
General Contracting, Underground Utilities, Trucking, Engineering & Design, Material Supply, Tank Removal

Mention this ad and receive 10% off retail and all residential work and product picked up or delivered.
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