Membership Survey Offers Clear Message
The FWCC annual membership survey provides insight into FWCC performance measures pg 9

Innovation Economy
Introducing Federal Way to the vision of innovation pg 7

Chamber Leadership at Work
pg 8

Good News from our Business Community
Check out the great news on pg 11

CIS Earns Valuable Recognition
pg 16
September 4 Membership Luncheon

Thank you to our Speaker
Patrick Doherty, Director of Community and Economic Development, City of Federal Way

There is a lot of activity on the horizon for Federal Way. The City of Federal Way Director of Community and Economic Development will address the Chamber membership to make sure we are informed on all of the recent and future activities in store for our area.

Save the Date
October 2 Membership Luncheon
Candidates Forum
Sponsored by Red Canoe

Thank you to our Sponsor
STERLING BANK

Thank you
Chairman Circle Members

Councilmember Pete von Reichbauer
King County Council
Listening is the beginning of understanding.

Weyerhaeuser
It's an exciting honor for me to be your new Chairman of the Board. I was raised in this community and have watched as countless volunteers before me have stepped up to serve this community. Most recently it was Shawn Slattery and before him, Lori DeVore. Watching the two of them lead the Chamber demonstrated what Servant Leadership is all about. They served countless hours, with selfless generosity and a deep-seated passion for their community. I am honored and humbled to follow in their footsteps.

On behalf of the entire Chamber Board of Directors, I would like to thank you all for supporting the Federal Way Chamber of Commerce. Your Chamber of Commerce represents close to 500 companies in the Federal Way area. You are the Commerce that makes the economy thrive and your Chamber is committed to advocating for your interests.

The Chamber will continue to help you connect with other businesses, gain exposure for your business, advocate for business interests and lend you the credibility that comes with being a Chamber member. We appreciate our member feedback, and these are among the reasons you told us you belong to the Chamber, and these are the reasons the Chamber exists. You also told us you belong to the Chamber to make a difference in the community and because it is a civic responsibility. I cannot envision how a community would sustain itself, much less prosper, without this sense of responsibility to “give back” to the community. In fact, for a few members of the Chamber, it is indeed the only reason they belong.

And I do feel strongly about how our Chamber will get our work done. As business leaders we will execute our agenda strategically, with professionalism, collaboration and a spirit of cooperation. This is how you built your businesses, and this is how we will continue to run our Chamber.

When I say “we” I mean Chamber members, Chamber volunteers, our Board of Directors (thank you for your service to our community) and importantly our capable staff, led by our CEO Patti Mullen.

We have a good thing going in this place we call home. Let’s keep it rolling!

Dan Shea
2013 Chairman, Board of Directors
Federal Way Chamber of Commerce

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Pass the Gavel (L to R)
2012-2013 Past Chair Shawn Slattery, Clearly Windows
2011-2012 Past Chair Lori DeVore, John L. Scott Real Estate
2013-2014 Chair Dan Shea, Weyerhaeuser

July 3, 2013 Membership Luncheon
Photos Courtesy of Andy Hobbs, Federal Way Mirror
Welcome

New Members and Profiles

Joe Azzam is a former ASE certified mechanic for 17 years graduated from South Seattle CC and has a bachelor degree in business management from the University of Phoenix. My long time experience in automotive enables me to do a great job buying cars for my customers. At my previous auto repair business in Renton, WA my customers swore by me as I treated everyone the same way I would want to be treated, fairly and faithfully. At my pre-owned car dealer in Federal way, I am committed to make every experience a pleasant one, provide my customers with the best vehicle for their money, and make sure that everything is made right for everyone.

Central Washington University
Des Moines Campus
Higher Education/Online Education/
Business Education
Cathy Anderson
2400 240th Street So - P.O. Box 13490
Des Moines, WA 98198
(206)439-3800 Ext. 3861
CWU.edu

Central Washington University is the university in our community. Co-located on the Highline Community College campus, CWU offers full bachelor degree programs in Business, Accounting, Education, Psychology, & Sociology. CWU-Des Moines affords students in our community the opportunity to continue their education. CWU students are able to get the "Wildcat Experience" no matter where they live. This includes valuable student leadership roles, internships, and face-to-face interactions with university professors. Are you seeking: Retraining? Career change? Transferring after completing a program at a community college? Looking for advancement opportunities but needing more education to get there? Are you an employer seeking: Professional development opportunities for staff? Customized certificates for your workforce? To offer Intern opportunities? To sponsor an employee? Call CWU today!

Cheri Hardman, Independent
Mary Kay Beauty Consultant
Cosmetics & Skin Care
Cheri Hardman
2214 SW 349th Pl
Federal Way, WA 98003
(253)227-0737
MaryKay.com/CheriHardman

I am devoted to helping women achieve their full potential by making them as beautiful on the outside as they are on the inside. I am an Advanced Color Consultant who specializes in anti-aging, skin care, makeovers and bridal looks.

I freely give my clients uplifting experiences and incentives while providing customized consultation, personal attention and free delivery. I also offer opportunities and training for other women to start their own Mary Kay business with flexible hours and unlimited income potential.

The Federal Way Chamber of Commerce is delighted to introduce our new members. Please welcome them by visiting their website, patronizing their business, sending them an email or stopping by to introduce yourself. The personal touch will help our chamber continue to grow and thrive.
New Members and Profiles

Cornerstone Financial Group
Employee Benefits/Insurance/Retirement
Jessica VanFredenberg
1201 Monster Rd SW, Ste 320
Renton, WA 98057
(425)233-7685
CFGNW.com

Cornerstone Financial Group is committed to serving individuals and business owners by providing the best possible resources and experience in Financial and Estate Planning, Insurance, Employee Benefits, Business Owner’s Benefits and Strategies, Retirement Planning, and Financial Asset Management. Our experienced, knowledgeable, personable agents and staff are equipped with state-of-the-art tools, working daily with some of the best financial vehicles, plans and systems available anywhere. We are wholly dedicated to helping you build security and prosperity for yourself, your business and your family.

Univera
Health & Wellness
Tonya Berge
5407 So 350th St
Federal Way, WA 98001
(253)347-6450
TonyaBerge.MyUnivera.com

I am a wellness consultant with a company called Univera. I represent a cutting edge bio-tech company that is doing full scale genomic research on plants and producing products that effect you on a cellular level. This means these products produce results that you can feel, see, and measure. The products that I specialize in are metabolic syndrome, weight loss, energy production, increased stamina, muscle building, joint care, inflammation and bone health. Univera addresses the whole body to metabolically reset or re-boot itself naturally. We also have products that address specific health issues. My primary goal is to partner with and educate individuals and companies that are looking for preventative health products in the Federal Way area.

Rent Lucky
Property Management/Rentals/
Investment Properties
Kassandra Rose
202 So 348th St, Ste 2
Federal Way, WA 98003
(206)923-8727
www.rentlucky.com

When you work with RentLucky, you can count on a personalized, streamlined, technology-driven approach guaranteed to change the way you think about leasing, buying and selling investment real estate. Our clients benefit from rapid online access, quality inventory, quick turn-arounds, stable landlords and e-signing of leases - all of which save time and hassle for all parties involved! Professional and proven with the most investor-owned single family homes, RentLucky delivers an exceptional experience for renters, owners and real estate agents in the Greater Seattle area including King, Pierce and Snohomish County. Contact us now to get started.

Venti Productions LLC
Trade Shows/Event Coordination/Expos
Kimberly Halinen
618 Regents Blvd
Fircrest, WA 98466
(253)683-2992
VentiProductions.com

Venti Productions LLC brings amazing expos, events and shows to the Northwest. Some of their events include the South Sound Women's Show, NW Family Expo, NW Retirement Show and the 2013 impressLOCAL Business Expo, presented by the News Tribune. Venti Productions not only produce their own shows they are also available for contract work to help bring your planned event into a reality. When you want your event planned right, contact Venti Productions LLC. For all that Venti Productions LLC is involved in go to VentiProductions.com

Keller Williams
Team RED Real Estate, Inc
Real Estate
Kathryn & Kirk Kleber
33530 1st Way So, #100
Federal Way, WA 98003
(253)835-4500
PugetSoundSearch.com

Team RED Real Estate Inc. recently relocated its headquarters from the Tacoma Keller Williams office to the Keller Williams Realty Puget Sound office in Federal Way. This strategic move brings founders Kirk and Kathryn Kleber closer to home and more centrally locates the company for serving real estate sellers and buyers across the region. Team RED believes that Together Everyone Achieves More. R.E.D. means more to Team RED because it anchors a team commitment to be Resourceful Experienced and Dedicated to great customer service. Additions to Team RED are licensed brokers Ginny Kortesjoa and Carol Bianco. Take time to meet them and ask about their First Fruits Community Contribution program and their support of Communities in Schools.

Willis of Seattle, Inc
Finance & Insurance/Healthcare Reform
Consulting
Trisha Stockinger
505 5th Ave So., #200
Seattle, WA 98104
(206)386-7456
Willis.com

Companies don't have a crystal ball to navigate HealthCare Reform; Willis is here to help take the mystery out and keep you in compliance with regulations and obligations for your company and your employees. EXCITING NEWS: Willis has released our private exchange, The Willis Advantage. Unique and different than all other private exchanges available in the Washington today, ask me why. We offer full brokerage and consultation on your Human Capital (Benefits) risks as well as offering commercial insurance. Our target market would be companies with 50 or more full-time employees. Call me with Healthcare Reform questions today!
Spotlight on Renewing Members

Happy Anniversary!

Strong Chambers make Stronger Businesses!

30+ Years
Lakehaven Utility District
(253) 946-5420
Lakehaven.org

25+ Years
Woodstone Credit Union
(253) 925-6800
WoodstoneCU.org

20-24 Years
Edward Jones Investments
Dan Altmayer
(253) 661-3155
EdwardJones.com

Kidder Mathews
(253) 722-1416
gvakm.com

Professional Hearing & Speech Services, Inc.
(253) 874-2599
professionalhearingandspeech@hotmail.com

15-19 Years
Columbia Bank
(253) 838-4496
ColumbiaBank.com

10-14 Years
AAA Washington
(253) 945-8701
AAAWin.com

Busy Shoes
(253) 529-2237

Federal Way Auto Licensing
(253) 874-8375
FederalWayAutoLicensing.com

State Farm Insurance & Financial Services
Brady Nelson
(253) 874-4000
BradyNelsonAgency.com

5-9 Years
Branches Garden Center
(253) 941-7705
BranchesGardenCenter.com

Signature Home Health
(253) 661-5166
4SignatureService.com

Federal Way Symphony Orchestra
(253) 529-9857
FederalWaySymphony.org

Grocery Outlet
(253) 835-9025
GroceryOutlets.com

Federal Way National Little League
(253) 332-6088
Eteamz.active.com/FWNLL

Jeffrey’s Jewelers
(253) 941-3131

Park Center 1
(206) 515-0630
ires1.com

Greene-Gasaway Architects, PLLC
(253) 941-4937
GGArchitects.com

Helix Design Group
(253) 922-9037
HelixDesignGroup.net

Laurus Financial Group
(253) 838-9943
LaurusAdvisors.com

Mitchell Place Senior Apartments
(253) 661-7011
AlliedResidential.com

Totem Ocean Trailer Express, Inc.
(253) 449-8162
TotemOcean.com

1-4 Years
Mark Koppang
(253) 250-8022
mkoppang@gmail.com

Fitchitt, Benedict & Clark P.S., Inc.
(253) 833-5304

Sub Zero Ice Cream
(253) 335-8113
SubZerolceCream.com

Illuminate Contracting, LLC
(206) 497-1961
IlluminateContracting.com

Mail, Copy & More
(253) 874-2790
MailCopyAndMore.com

Maple Family Denistry
(253) 927-7777
stephenpongdds@hotmail.com

Yardley Chiropractic
(253) 529-1100
YardleyChiropracticClinic.com

Dash Point Village Shopping Center
(253) 722-1438
gvakm.com

East India Grill
(253) 529-9292
EastIndiaGrillwa.com

K & D Mechanical
(253) 945-8204
KDMeci.com

Law Office of Herman C. Brewer IV, LLC
(253) 224-3514
HermanIV.org

Northwest Chiropractic Center
(253) 927-0660
NorthestChiro.com

Building your Business is Easy
Especially When You Take Advantage of Chamber Opportunities

Get your name and face in the community by attending events, networking, joining a committee, and taking advantage of Chamber marketing!
Building Federal Way’s Innovation Economy
Graham Evans, CEO Cascadia MedTech and Cascadia Velocity

What questions rushed to your mind as you read the headline? Perhaps:

- What’s an Innovation Economy?
- Does ‘building’ imply we already have one?
- What would be the benefits for my business, my family, and the local community?

What is an Innovation Economy?

“Innovation economics” is a growing economic doctrine that puts forward knowledge, technology, entrepreneurship, and innovation positioned at the center of economic recovery.

Right at the core of this definition are the vital foundations that we see for encouraging local start-ups. Knowledge – generated through our education system comprising the schools district, Highline Community College and University of Washington Tacoma. Technology – our local incubators Cascadia MedTech and Cascadia Velocity are focused on bringing patentable technology inventions to market. Typically these expand the local economy by generating income from external markets. Entrepreneurship – we aim to encourage self-starters and leaders who are passionate to commercialize their technologies. Innovation – if we are to become a leading Washington city, we have to invent new services and products that are attractive to others.

If you wonder whether we can go there – consider Israel. In 2008, per capita venture investments in Israel were 2.5 times greater than the United States and more than 30 times greater than Europe (Start-up Nation – The Story of Israel’s Economic Miracle by Dan Senor and Saul Singer). Senor and Singer call Israel ‘The Little Nation that Could’. Federal Way is ‘The Little City that Will’.

Does ‘building’ imply we already have one?

Federal Way has some of the best-kept secrets in the U.S.A. – and many of them hide in plain sight. Weyerhaeuser’s Technology Center is innovating uses of wood products and their manufacture, Federal Way Police use ‘Safe City’ technology to improve our city’s safety in business centers and neighborhoods, and St. Francis Hospital’s professional staff are developing improved surgical skills and techniques.

Yet – while we have many innovations in our City that bring local benefits, seldom do they become commercialized and generate further income and benefits.

What would be the benefits for my business, my family, and the local community?

Building an Innovation Economy will bring money, well-paying jobs, variety of opportunities, cultural interest and enhanced educational resources to Federal Way. Our need for pro-active marketing of the city will decline, since we will be known by our reputation. It will foster greater communication and collaboration across our current ethnic silos – and diminish the reasons for our daughters and sons to leave the city for work elsewhere. By creating jobs here, we will reduce the need for our residents to suffer two to three hour daily commutes to their jobs.

To be continued …

We’ll continue discussion on the Innovation Economy next month. If you have questions about this topic I’ll aim to discuss them then. Further if you or your contacts have ideas for new technology-related businesses, please contact me – graham@cascadiavelocity.com
“Good Eggs” Breakfast Well Received
The monthly "Good Eggs" breakfast, hosted by King County Councilmember Pete von Reichbauer, featured state Sen. Joe Fain (R-Auburn, 47th Legislative District) and was attended by more than 35 community leaders in business, education and local government.

US Chamber reports on Washington State
In its fourth annual Enterprising States report, the U.S. Chamber of Commerce ranked our state’s business climate 11th in this year’s report.

![Chart showing Washington State rankings in various categories]

Washington ranks 6th in overall economic performance, driven by top 10 short- and long-term job growth rankings and the 9th-highest adjusted family income. Incoming Governor Jay Inslee has made improving the state’s business climate—one of the central items on his policy agenda. As part of this focus, the new administration is in the process of establishing an Economic Competitiveness and Development Office. The office will bring together all trade and economic development efforts under one cabinet-level director, streamlining the state’s economic growth activities.

Transportation Priorities
We live in an increasingly global and competitive world and investments in our roads, bridges, bus service and regional light rail can tip the economic scale for our state. These investments will require additional revenue, however, like raising the gas tax.

Business leaders throughout the state stand united with clear message to our Legislators: it is imperative that our state Legislators develop and adopt a transportation funding package. This was a clear message delivered to the last legislative session and will continue to be a key message for the next.

The Federal Way Chamber of Commerce supported the strong business agenda originally crafted by the Washington CEO Roundtable and encouraged legislators to support funding transportation improvement projects. Business leaders across South Sound cite improved access to the Port of Tacoma as critical to our region. Chamber CEO Patricia Mullen notes, “Along with job creation, the investment in our transportation infrastructure is an investment in Washington State’s ability to compete in a global economy. The Federal Way Chamber will continue to support passage of a comprehensive transportation funding package this next session.”

Who will lead Federal Way into the future? Get ready to meet the candidates!
Leading a community forward with vision, clear objectives, and a strong sense of collaboration with residents and business is the type of leadership every city hopes for. This coming election presents us with slate of qualified candidates who all have passion to better Federal Way and take our city into the future. We will welcome city council and mayoral candidates to a panel and open question format—so come with questions ready!

We hope everyone will be able to join us October 2, for the Chamber’s luncheon and annual Candidate Panel.

FWCC Places “Economic Development” as Priority Work
~Patti Mullen, CEO
The Board of Directors reviewed the results of the June 2013 membership survey at the Annual Board Retreat and readily recognized “Economic Development” as the membership’s key focus. Resulting from that retreat, a keener focus on Workforce & Economic Development has been cued up and our aim is to harness the Chamber’s drive to focus on building our Federal Way economy.

Building our LOCAL economy is achieved through several avenues—and they all have us looking into the future. Our vision of Federal Way with a vibrant technology sector, a diversified job base including hospitality sector, and cutting edge education / workforce development platform.

L to R: King County Councilmember Pete von Reichbauer; Peggy LaPorte, FUSION; State Sen. Joe Fain; and Patricia Mullen, CEO, Federal Way Chamber of Commerce.
Each year, the Federal Way Chamber of Commerce conducts a membership survey. Thank you to the members who responded to the survey.

The data provided by the survey is a compass for the Board of Directors and CEO in setting the direction of the Chamber’s program of work. The survey is based on the core practices of leading Chambers of Commerce: Advocate for the Interests of Business; Promote the Community; Provide Networking Opportunities; Build a Strong Local Economy.

Survey results from June 2013 indicate the leadership and work of the FWCC are recognized by membership as heading in a positive direction.

“WACE” results are based on Western/Regional statistics.

**Informing Educating About Issues, Problems**
June 2013 survey indicates the FWCC is improved performance in educating our membership on important issues.

**Involved in Job Attraction**
June 2013 survey reflects FWCC’s improved performance in attracting jobs to Federal Way – higher than regional statistics.

**Promoting the Community**
June 2013 survey reflects FWCC’s improved performance in promoting the community of Federal Way when compared to 2012 results.
Celebrating the Opening of Federal Way Businesses

ART OF THE SMILES
GRAND OPENING AND RIBBON CUTTING
July 9, 2013

SYLVAN
GRAND RE-OPENING AND RIBBON CUTTING
July 18, 2013, Photos by Andy Hobbs, FW Mirror

FOUNDATION HOUSE
GRAND RE-OPENING AND RIBBON CUTTING
August 9, 2013

Choose a bank that can keep up with your vision.

J.R. Lester
Personal Banker
NMLS# 446091
253-529-3311

Ben Comilang
Mortgage Loan Officer
NMLS # 467432
253-944-2010

Dan Bogart
VP Commercial Banking Team Leader
253-946-5870

BankWithSterling.com
Geeks@Site Receives Recognition

Congratulations Alice and Chris Stevenson of Geeks@Site for their appearance in SMB Nation, a national magazine for IT service providers with a circulation of 40,000.

Federal Way Courtyard Receives Praise

The Courtyard Seattle/Federal Way has received a 2013 Certificate of Excellence from TripAdvisor for maintaining an overall rating of four or higher on a five-star scale, as ranked by travelers. Guests on TripAdvisor — the world’s largest travel website — praised the Federal Way hotel for its spacious and comfortable accommodations, courteous staff, and pool and gym amenities. Visitor comments also lauded the Courtyard for its efficiency — “check-in was a breeze,” wrote one guest — and its cleanliness. “We are extremely pleased that guests of our hotel take comfort in our well-appointed rooms, convenient services and hard-working associates,” said Jenny Vasquez, general manager of the Courtyard Seattle/Federal Way. “We constantly strive to exceed expectations and remain dedicated to offering the highest level of service with the warmest smiles. We very much appreciate our guests for their constant support and positive feedback.”

Weyerhaeuser Leads North America in Sustainable Forestry

With the completed acquisition of Longview Timber’s approximately 645,000 acres of forestland in Washington state and Oregon in July, Weyerhaeuser Company now owns or manages approximately 20.5 million acres of forestland in the U.S. and Canada, making the company one of North America’s—and the world’s—largest private sustainable forestry operations.

Kelley Imaging Systems Top 25 in Philanthropy

Kelley Imaging Systems made the Puget Sound Business Journal’s 2013 lists of top 25 corporate philanthropists for cash giving in Washington state in 2012. With 53 employees and about $44,000 in cash giving, Kelley Imaging Systems, based in Kent, was 19th among small companies listed.
November 2
2013 Diamond Ball and Auction

Tickets on Sale Now!

For Auction Details, to Purchase Tickets, Print a Procurement Form or a Sponsor Form Go to FederalWayChamber.com and Select: 11/2/13 on the Chamber Website Event Calendar or Click the Box Featured on the Home Page

Sponsorship Opportunities

Diamond Sponsor at $3,500**
Bid Paddle Sponsor at $1,350* SOLD
Dessert Sponsor $1,250* SOLD
Wine Game Sponsor at $1100
Auctioneer Sponsor at $750
Signature Drink Sponsor at $500

Sapphire Sponsor at $2,000(2)**
Silent Table Sponsors at $1,500(3)*
Table Sponsor at $950(14)*
Champagne Sponsor $800
Heads/Tails Sponsor at $500
Catalog Sponsor at $500

* Optional $250 upgrade to include your logo on our photography backdrop!
** Logo on photography backdrop included

60th Diamond Ball & Auction
Saturday
November 2
5:30 PM
Buy Tickets Today!

at Twin Lakes Golf & Country Club
3583 SW 320th St, Federal Way 98023

2013 Comcast Golf Classic
Ways a Small Business can use Instagram
~Excerpt from The Business Review by Brian Bushner

Instagram has been in the news a lot lately. Have you discussed this social platform for your brand?

One of the great features of Instagram is that it offers the ability to share your images across other social platforms, including Facebook.

Product demo - use either the photo or video features for this one. A photo of a dish your restaurant is serving tonight, or a video of how your product works go a long way.

Create a living portfolio - run a hair salon? Share photos of finished hairstyles. Run a coffeehouse? Share images of beverages you’ve made. Selling cars? Share photos of each car you’ve sold.

Search hashtags - is there a trending hashtag you can use?

Before & after - do you restore things? Remodel offices or homes? Landscaping? Whatever you do, before and after photos and videos are a great advertising tool to show off your skills!

Instagram has a brand page that shows how some national brands have creatively used the platform at Business.Instagram.com/blog/

Why Putting Down Your Cell Phone will Help Your Business
~Excerpt from INC by Margaret Heffernan

If you want to understand your potential customers, put your phone away and look around. The cell phone has become the adult transitional object, replacing the toddler’s teddy bear for comfort and a sense of belonging.

Our insecurity may be laughable but our response isn't. Because the entire time you’re talking to someone miles away or looking anxiously for texts or at stock prices, you are not mentally present. And that’s a shame because being where you are is how most entrepreneurs do their market research.

The best business owners I know tell me that their sense of the market, their customers, new trends and ideas comes to them randomly when they’re driving or walking and can let their minds wander. A great deal of creativity is about pattern recognition, and what you need to discern patterns is tons of data. Your mind collects that data by taking note of random details and anomalies easily seen every day: quirks and changes that, eventually, add up to insights. That pattern recognition is often what sparks the idea that creates the business in the first place.

Of course, if you’re too absorbed by texts and calls--or by hoping for texts or calls--you miss out on all of that. Get in the habit of noticing and thinking about what you notice. Leave your phone behind to learn the basic lesson: Be where you are.
Hospitality Industry Hard at Work

Puget Sound is widely recognized as a mecca for tourists – a destination marketplace. The hotels, restaurants and shops that keep that “tourism” economy do a LOT more than just help with reservations. These players are usually hard at work trying to score a “10” on guest survey!

I would like to take a minute to recognize three local hoteliers for their incredible effort to help build the Federal Way hospitality / visitor experience: Ryan Miller (Hampton Inn), Jenny Vasquez (Courtyard by Marriott), and Kala Jones (Clarion Hotel).

I have had the privilege of working with these three over the past several months and I am very excited with the outcome! A new Guest Survey is being launched in each establishment to better understand visitor activities. (Of no surprise, athletic events are a BIG draw to our City – along with Wild Waves!)

In addition, Ryan, Jenny and Kala have been working with the City of Federal Way to improve the visitor website.

They deserve a really big pat on the back for their efforts!

Port of Seattle 101

Port of Seattle and their partners present the 2013 PORT 101 community adult education series.

The first in the series is September 12. The last in the series is October 3.

To view event page and register to go: www.portseattle.org/newsroom/events/Pages/default.aspx

2013 Greater Pierce County Purchasing Forum

When: Friday, October 4, 2013
Registration: 8:00 a.m.
Program: 8:30 a.m. to noon
Where: TBA

Register or contact Hans Kueck at (253) 798-2335 or email hkueck@co.pierce.wa.us

SHOES N FEET Steps into a New Name

Chamber member SHOES N FEET has officially changed their name to Sole Perfection™ Shoes.

Sole Perfection™ Shoes - same great-fitting shoes, exceptional service, owners and locations. Visit SoleperfectionShoes.com

City of Federal Way Receives $2 Million

The City of Federal Way will receive $2 million for construction projects from the state’s capital budget, according to a release issued by the House Democratic Caucus for the Performing Arts and Conference Center in the downtown business core. The center, which will be a versatile space, with 8,000 square feet of public meeting space for conferences, events and community meetings, as well as a theater seating for up to 700, is currently in the design and budget phase. Should construction gain approval along the current anticipated timeline, the Performing Arts and Conference Center could be open in 2016.

Office Depot National Chamber Program

Save $ and Support the Chamber!

Receive steep discounts, exclusive offers and more! And when your business is registered with Sonia, the Federal Way Chamber gets money from Office Depot as members shop!

Register today by calling: Sonia Petrie, Dedicated Account Manager 425-358-1588, sonia.petrie@officedepot.com

During Tri-A-Cruise Month, attend an event and learn about special savings, destinations and amenities from three award-winning cruise lines: Azamara Club Cruises, Celebrity Cruises and Royal Caribbean International. Plus, AAA Travel experts and a cruise line representative will be there to answer all your questions.

AAA Washington
September 26, 2013, 6:00 p.m.
2122 South 314th Street Federal Way, WA 98003
(253) 945-8710
Why become a Chamber Ambassador?

Ambassadors gain business exposure by being the first to meet and greet Chamber members and community leaders. The events and meetings keep you in-the-know for current happenings in the Chamber and the Community.

Congratulations
Janice Siebenaler
June 2013
Ambassador of the Month

Congratulations
Mark Sims
July 2013
Ambassador of the Month

Congratulations
Cindy Ducich
2013
Ambassador of the Year

Save the Date Business After Hours

Pacific Medical Centers
Sept 18, 5:00—7:00 PM

Red Canoe
Oct 16, 5:00—7:00 PM

Thank you to our July and August Business After Hours Sponsors:

State Farm Insurance & Financial Services
Brady Nelson

Woodstone Credit Union

Our BAHs are anything but stuffy with great food and drinks, unusual locations, and friendly, outgoing people from the community and local businesses.

A BAH is a Free Benefit for Chamber Members.

To learn more about becoming a Chamber Ambassador, contact Cindy Ducich at 253-632-2312.
Communities In Schools (CIS), the leading organization dedicated to empowering students to stay in school and achieve in life, announced today that it was featured in the summer issue of the prestigious Stanford Social Innovation Review (SSIR) in the “What Works” column.

The article details how Communities In Schools uses a mix of hard data (research and evaluation) and soft skills (caring site coordinators) to reduce dropout rates and improve graduation rates.

Communities In Schools of Federal Way is part of the national Communities In Schools network, last year serving nearly 46,000 students statewide, and empowering 92% of high school seniors served to graduate.

“As part of the leading dropout prevention organization, I am proud to see the collective work of our network recognized by the respected SSIR,” said State Director Susan Richards. “Communities In Schools looks forward to continuing its critical and proven work of providing Washington students with whatever it takes for them to achieve.”

The award-winning magazine, written for and by leaders in the nonprofit, business and government sectors, covers academic theory and practical ideas for achieving social change. Published at the Stanford Center on Philanthropy and Civil Society at Stanford University, SSIR views collaboration as key to solving environmental, social and economic justice issues.

“The SSIR is one of the most influential publications in the social sector, so we’re honored to be profiled,” said Communities In Schools President Dan Cardinali. “I’m particularly pleased that they recognized the unique combination of research-based practice and deeply rooted compassion that is the hallmark of our site coordinators.”

For more information about what CIS is doing here in Federal Way or to get involved, contact Executive Director Tracy Oster at 253.528.0847 or tracyo@cisfederalway.org

SAVE THE DATE! Communities In Schools of Federal Way’s Annual Wine Tasting Fundraising Event

Friday, October 11th
5:30 – 7:30 pm
Twin Lakes Golf and Country Club

Don’t miss this fun event and the opportunity to taste some great wines. Perfect timing to stock up for the holidays! Sponsorships are Available. For more information contact Executive Director Tracy Oster at 253.528.0847 or email: tracyo@cisfederalway.org
JOIN US!
Advancing Leadership Alumni present:

Federal Way
Evening with the Stars
Spaghetti Dinner and Auction

Saturday, October 5th, 2013
Federal Way Community Center

Enjoy a full course spaghetti dinner served to you by local stars
Cash bar available all evening
Stellar silent and live auction items
Have fun while supporting leadership development for local adults & teens

SPONSORSHIPS & TICKETS:
www.advancingleadership.org

All proceeds to benefit Advancing Leadership, a 501(c)(3) nonprofit organization.
For more information, contact Amye Bronson-Doherty at amyebd@gmail.com
Testimonials

“I have been a member of the Federal Way Chamber since I started my business 13 years ago. The Chamber has helped me stay connected in the city and region along with giving a voice on issues in Olympia. The Chamber has also given me networking & sponsorship opportunities to help grow my business.”

~Brady Nelson, Agent/Owner
State Farm Insurance & Financial Services

“Because of the collaboration with the Chamber and our staff, there were over 70 people at our recent Business After Hours event. It was a great opportunity to both create and strengthen relationships we have with our peers. Woodstone Credit Union is proud to partner with the Federal Way Chamber of Commerce toward strengthening this community.”

~Susan Streifel, CCE, President/CEO
Woodstone Credit Union

“Sylvan Learning Center has been a member of the Chamber for many years and we recently partnered with the Chamber to host a Grand Opening at our new location. The Chamber staff helped us promote our event to the business community through email announcements and newsletters; they were also on hand to help coordinate the ribbon cutting ceremony and introduce the mayor and other local dignitaries. The Federal Way Mirror included a brief article and the editor posted a fun online montage of memories. It was truly uplifting to look around our new space and receive so much support from local community members. Thanks to the Chamber, our Grand Opening was a great success!”

~Morgan Griffith, Center Director
Federal Way Sylvan

Proud Member Logo

Are you proud to be a Federal Way Chamber of Commerce Member?
We are proud to have each and every one of you as a member!

Please share your member pride by posting the Proud Member Logo on your website. You will find the logo on our website at this location: FederalWayChamber.com/pages/ProudMember/

Thank you for your support.

Your Ad Here

A Business Card ad is only $65.
Full-Color Flyer only $290.
Advertise in the Federal Way Chamber of Commerce Business News
253-838-2605

ENews

It’s easy to join our Electronic newsletter.
Just send your email address by text message:
Text FWCHAMBER to 22828 to get started.
Your Business. Your Community.

The Chamber is your advocate and we are there for you when you need us. Membership continues to grow and is active and engaged in our community. We appreciate each and every member, and we are grateful for the Board of Directors that leads with vision—encouraging us to meet the challenges businesses face.

MEMBERSHIP LUNCHEON
July 3, 2013

Photos Courtesy of Andy Hobbs, Federal Way Mirror

BRADY NELSON STATE FARM INSURANCE BUSINESS AFTER HOURS
July 17, 2013

NETWORKING BREAKFAST
August 16, 2013

WOODSTONE CREDIT UNION BUSINESS AFTER HOURS
August 21, 2013
Top Soil
Custom Screening, Design Mixes

Equipment
Compactor Equipment, Water Trucks, Excavators & Loaders (all sizes)

Services
General Contracting, Underground Utilities, Trucking, Engineering & Design, Material Supply, Tank Removal

Mention this ad and receive 10% off retail and all residential work and product picked up or delivered.

253-874-6692 Federal Way, WA Fax: 253-838-0103